



As a global leader in testing and measuring technology for watches and other microtechnical products, we focus on the highest quality, future-orientated development work, reliable services and close contact with our customers.

Support our team as

TECHNICO-COMMERCIAL / Sales Technician

Goal and purpose of the position:

Be a key reference person for service, repairs, customer relations, and the development of customer follow-ups. Support, inform, and advise our customers about our products.

Main tasks:

- Act as the first point of contact and provide technical repair services for our products (1st level service) in China and Hong Kong
- Visit, support, and inform existing customers and partners about technical aspects of our products
- Create reports on visits
- Prepare and actively participate in various watch and microtechnology trade fairs in China and Hong Kong
- Accompany sales partners on customer visits in China and Hong Kong
- Supervise specific projects in close contact with the Customer Service Centre in Switzerland
- Prepare business proposals in cooperation with the commercial management
- Plan and realize trips domestically and internationally
- Actively search for new customers
- Manage the customer portfolio
- Ensure targeted support and satisfaction of our customers
- Suggest developments for new products
- Search for innovative solutions

Responsibility:

- Ensure a customer- and market-oriented external image for our company.
- Adhere to set deadlines.
- Complete work efficiently.
- Independently organize tasks within the assigned area of responsibility.
- Make decisions within the assigned area of responsibility.

Requirement profile:

- Solid technical knowledge with a diploma (ideally as a watchmaker).
- Good knowledge of the watch industry with an existing network in the area.
- At least 3 years of professional experience in a similar position.
- Strong customer orientation and good negotiating skills.
- Excellent interpersonal skills and sociability with a strong ability to listen.
- Proficiency in Mandarin, Cantonese, and English (alternatively also French or German).
- Willingness to travel approximately 40% of the time.

Location:

Kowloon District, Hong Kong

Benefits:

Standard local benefits, including:

Mandatory Provident Fund (MPF), statutory and annual leave

Interest? Please send all relevant application documents (CV, letters of recommendation, diplomas, etc.) in PDF format to the contact person Rolf Imhof rolf.imhof@witschi.com.

Witschi Electronic AG, Bahnhofstrasse 26, 3294 Büren an der Aare
witschi.com

By submitting the application, the applicant expressly agrees that the personal data may be processed and stored by the persons responsible for filling the position during and until the recruitment process has been completed.